



### **Why should you use Sea Independent to buy or sell your boat?**

Sailing with Sea Independent is sailing a prudent course into a safe harbor. Selling your yacht through Sea Independent means selecting the exclusive specialist devoted to quality sailing and motor yachts in the 15 to 40 meter range. It is a choice for peace of mind, and the comfort of knowing that the sale or purchase of your yacht is in capable hands. It is being certain that all affairs concerning the sale or purchase of your yacht are handled efficiently, effectively and with only your best interest in mind.

### ***Sea Independent- the first registered yacht brokerage company®***

Sea Independent has optimized and documented its procedures and code of behavior on the basis of strict protocols of the European Maritime Certification Institute (EMCI). As a result, Sea Independent is the first registered yacht brokerage company® in the world. The EMCI register is ISO certified by Lloyds, the Deutscher Akkreditierungs Rat and United Kingdom Accreditation Services (for reference please see the public records at [www.emci.nl](http://www.emci.nl)).

### ***Sea Independent and its worldwide network of agents***

The global network of Sea Independent agents is unsurpassed. No other yacht brokerage company has such an extensive and credible international network. Sea Independent agents are maritime specialists who are certified brokers according to the rules and regulations stipulated by the EMCI. Geographically they cover all four corners of the globe, in more than 30 different countries. Their combined database of potential buyers is gigantic. This ensures that your yacht is offered worldwide in the right segment to the right buyer, exponentially increasing the probability for sale.

### ***Sea Independent and the FACE principle***

The global network of Sea Independent agents and their employees ensures accurate knowledge and information on international maritime law, finance, marketing, ethics and yacht technology. Continuous personal education as well as applying the FACE principle (i.e. facilitate, arrange, care and execute) guarantees the continuity of this high standard. Furthermore, the same yacht broker accompanies you during the entire sales process, sub-contracting specialists if necessary.

### ***Sea Independent Quality Certitude***

- Member of the Association of Yacht Agents and HISWA Qualified Yacht Brokers;
- Transactions solely through a trust account managed by a separate Foundation Escrow Sea Independent;
- Foundation Escrow Sea Independent is supervised by the Dutch Authority of Financial Markets and HISWA;
- Advertisements in top magazines, [www.seaindependent.com](http://www.seaindependent.com), [seaindependent.pt](http://seaindependent.pt), [seaindependent.hr](http://seaindependent.hr), [seaindependent.es](http://seaindependent.es), [seaindependent.ru](http://seaindependent.ru), [seaindependent.qa](http://seaindependent.qa), [seaindependent.ae](http://seaindependent.ae), [seaindependent.it](http://seaindependent.it) and more than 10 selected international yachting websites;
- Active internet marketing through Google Adwords and the social media;
- CRM-system for up to date customer information, newsletters and website management;
- Full-service financing, insurance, registration, testing, assessment, cadastral public registration, VAT handling, transport, crewing and yacht service.